

MUSKEGON COUNTY BID SUMMARY

Commodity Numbers: 91885, 95239, 95260, 95293, 95874, 96130, 96162, 96269

Department: HUMAN RESOURCES

Proposal: RFP 21-2109

Release Date: 12/28/2020

Product / Service: TEMPORARY STAFFING SERVICES

Opening Date: 01/22/2021

Bid Net Solicitation Statistics	
Received Notice:	273
Viewed Documents:	81
Solicitation Received:	16
No-Solicit Form Received:	0

Vendor Name & Address	Received	Responsive	Phase 1 Technical Score	Phase 2 Combined Score		Comments
Abacus Service Corporation 25925 Telegraph Rd Ste 206 Southfield MI 48033	Yes	Yes	78.43%	80.56%		
Alpha Technologies USA 704 N King St Washington DE 19801	Yes	Yes	56.08%	62.67%		
BuzzClan LLC 5757 Alpha Rd Ste 340 Dallas TX 75240	Yes	Yes	69.80%	73.87%		
Cambay Consulting LLC 1838 Snake River Rd Ste A Katy TX 77449	Yes	Yes	58.04%	62.73%		
CCI Worldwide 10949 W Villa Monte Dr Mukitltea WA 98275	Yes	Incomplete Response	27.06%	23.00%		
CompuVision Consulting 2050 Route 27 Ste 202 North Brunswick NJ 08902	Yes	Yes	59.22%	60.20%		
Dataman USA LLC 6890 S Tucson Way Ste 100 Centennial CO 80112	Yes	Yes	69.41%	65.82%		

Department Recommendation: Global Solutions Group

Name of Buyer: Jamie Burmeister

Director of Finance/Assistant County Administrator's Name: Beth Dick

Signature: _____

Vendor Awarded: GoodTemps Staffing Solutions

Board Approval Date: March 9, 2021

Board Motion Number: 2021-123 and 2021-124

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Diskriter Inc 2840 Library Rd Ste 300 Pittsburgh PA 15234	Yes	Yes	54.12%	59.39%		
Enterprise Solutions Inc 500 E Diehl Rd Ste 130 Naperville IL 60563	Yes	Yes	45.88%	52.39%		
Global Solutions Group 25900 Greenfield Rd Ste 220 Oak Park MI 48237	Yes	Yes	85.49%	85.38%		
GoodTemps Staffing Solutions 271 E Apple Ave Muskegon MI 49442	Yes	Yes	78.04%	80.76%		
Infojini Inc 10015 Old Columbia Rd Ste B215 Columbia MD 21046	Yes	Yes	81.18%	81.50%		
LanceSoft Inc 13454 Sunrise Valley Dr Ste 120 Herndon VA 20171	Yes	Yes	69.80%	70.05%		
SoftHQ Inc 6494 Weathers Place Ste 200 SanDiego CA 92121	Yes	Yes	54.90%	60.06%		

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Vibrus Group LLC 31201 Chicago S Ste B202 Warren MI 48093	Yes	Yes	78.43%	80.06%		
WadiTek LLC 5600 General Washington Dr Ste B207 Alexandria VA 22312	Yes	Yes	59.22%	62.83%		

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Vendor Name & Address	Percent of Hourly Wage						Premium Rate				Comments
	Account Clerk	Clerk Typist	Secretary	Admin. Secretary	Legal Secretary	Court Clerk	Night	Weekend	Holiday	Overtime	
Abacus Service Corporation 25925 Telegraph Rd Ste 206 Southfield MI 48033	27.00%	27.00%	27.00%	27.00%	27.00%	27.00%	\$ -	1.5 x Billing Rate	1.5 x Billing Rate	1.5 x Billing Rate	
Alpha Technologies USA 704 N King St Washington DE 19801	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	110% of Reg. Pay	200% of Hourly Pay	200% of Hourly Pay	150% of Reg. Pay	
BuzzClan LLC 5757 Alpha Rd Ste 340 Dallas TX 75240	25.79%	25.79%	25.79%	25.79%	25.79%	25.79%	\$ -	\$ -	\$ -	1.5 x Billing Rate	
Cambay Consulting LLC 1838 Snake River Rd Ste A Katy TX 77449	28.00%	28.00%	28.00%	28.00%	28.00%	28.00%	1.5 x Billing Rate	1.5 x Billing Rate	1.5 x Billing Rate	1.5 x Billing Rate	
CCI Worldwide 10949 W Villa Monte Dr Mukittea WA 98275	\$ 54.00	\$ 54.00	\$ 55.00	\$ 57.00	\$ 72.00	\$ 63.00	(not Provided)	(not Provided)	(not Provided)	(not Provided)	
CompuVision Consulting 2050 Route 27 Ste 202 North Brunswick NJ 08902	38.00%	38.00%	38.00%	38.00%	38.00%	38.00%	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	
Dataman USA LLC 6890 S Tucson Way Ste 100 Centennial CO 80112	55.00%	55.00%	55.00%	55.00%	60.00%	65.00%	2.0 x Billing Rate	2.0 x Billing Rate	2.5 x Billing Rate	2.0 x Billing Rate	

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	Account Clerk	Clerk Typist	Secretary	Admin. Secretary	Legal Secretary	Court Clerk	Night	Weekend	Holiday	Overtime	
Diskriter Inc 2840 Library Rd Ste 300 Pittsburgh PA 15234	28.00%	28.00%	28.00%	28.00%	28.00%	28.00%	N/A	1.5 x Employee Rate	1.5 x Employee Rate	1.5 x Employee Rate (over 40hrs)	
Enterprise Solutions Inc 500 E Diehl Rd Ste 130 Naperville IL 60563	28.00%	28.00%	28.00%	28.00%	28.00%	28.00%	0.20 / hr	0.20 / hr	1.5 x Employee Rate	1.5 x Employee Rate	
Global Solutions Group 25900 Greenfield Rd Ste 220 Oak Park MI 48237	29.50%	29.50%	29.50%	29.50%	29.50%	29.50%	N/A	N/A	N/A	1.5 x Billing Rate	
GoodTemps Staffing Solutions 271 E Apple Ave Muskegon MI 49442	26.00%	26.00%	26.00%	26.00%	26.00%	26.00%	\$ -	\$ -	N/A	1.5 x Employee Rate	
Infojini Inc 10015 Old Columbia Rd Ste B215 Columbia MD 21046	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	\$2.00	1.5 x Employee Rate	1.5 x Employee Rate	1.5 x Employee Rate	
LanceSoft Inc 13454 Sunrise Valley Dr Ste 120 Herndon VA 20171	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	1.1 x Billing Rate	1.2 x Billing Rate	1.2 x Billing Rate	1.5 x Billing Rate	
SoftHQ Inc 6494 Weathers Place Ste 200 SanDiego CA 92121	28.00%	28.00%	28.00%	28.00%	28.00%	28.00%	5% of Employee Rate	1.5 x Employee Rate	2 x Employee Rate	1.5 x Employee Rate	

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			Secretary	Admin. Secretary	Legal Secretary	Court Clerk	Night	Weekend	Holiday	Overtime	
Virus Group LLC 31201 Chicago S Ste B202 Warren MI 48093	28.00%	28.00%	28.00%	28.00%	28.00%	28.00%	0.50 per hour	1.5 x Billing Rate	2.0 x Billing Rate	1.5 x Billing Rate	Not Signed
WadiTek LLC 5600 General Washington Dr Ste B207 Alexandria VA 22312	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	+40%	+40%	1.5 x Employee Rate	1.5 x Employee Rate	

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Vendor Name & Address	Physical Exam	Positions of Similar Classification Not listed Employee Found by the County	Employee Found by Agency	Proficiency Exam		Comments
Abacus Service Corporation 25925 Telegraph Rd Ste 206 Southfield MI 48033	\$70.00	27.00%	27.0%	\$12.00		
Alpha Technologies USA 704 N King St Washington DE 19801	\$25.00	25.00%	25.0%	TBD		
BuzzClan LLC 5757 Alpha Rd Ste 340 Dallas TX 75240	\$0.00	20.00%	25.8%	\$0.00		
Cambay Consulting LLC 1838 Snake River Rd Ste A Katy TX 77449	N/A	20.00%	28.0%	\$35.00		
CCI Worldwide 10949 W Villa Monte Dr Mukitltea WA 98275	(not Provided)	(not Provided)	(not Provided)	(not Provided)		
CompuVision Consulting 2050 Route 27 Ste 202 North Brunswick NJ 08902	\$85.00	30.00%	38.0%	\$75.00		
Dataman USA LLC 6890 S Tucson Way Ste 100 Centennial CO 80112	\$125.00	40.00%	60.0%	\$500.00		

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Vendor Name & Address	Physical Exam	Positions of Similar Classification Not listed Employee Found by the County	Employee Found by Agency	Proficiency Exam		Comments
Diskriter Inc 2840 Library Rd Ste 300 Pittsburgh PA 15234	\$70.00	28.0%	18.0%	\$12.00		
Enterprise Solutions Inc 500 E Diehl Rd Ste 130 Naperville IL 60563	\$250.00	28.0%	28.0%	\$0.00 (Basic Test)		
Global Solutions Group 25900 Greenfield Rd Ste 220 Oak Park MI 48237	\$75.00	29.5%	29.5%	\$50.00		
GoodTemps Staffing Solutions 271 E Apple Ave Muskegon MI 49442	\$45.00	26.0%	26.0%	\$0.00		
Infojini Inc 10015 Old Columbia Rd Ste B215 Columbia MD 21046	\$80.00	22%	30%	\$18.00		
LanceSoft Inc 13454 Sunrise Valley Dr Ste 120 Herndon VA 20171	\$85.00	18.0%	35.0%	\$0.00		
SoftHQ Inc 6494 Weathers Place Ste 200 SanDiego CA 92121	\$65.00	28.0%	28.0%	\$150.00		

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Vibrus Group LLC 31201 Chicago S Ste B202 Warren MI 48093	\$120.00	26.0%	28.0%	\$60.00		
WadiTek LLC 5600 General Washington Dr Ste B207 Alexandria VA 22312	\$150.00	15.0%	15.0%	\$40.00		

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Vendor Name & Address	Benefits Medical	Dental	Other									
			401	Life & AD&D	Vision	Vacation (PTO)	Sick	Retention	Relocation			
Abacust Service Corporation 25925 Telegraph Rd Ste 206 Southfield MI 48033	After 60-Days (if qualify)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Alpha Technoloties USA 704 N King St Washington DE 19801	(Blank)	(Blank)	(Blank)	(Blank)	(Blank)	(Blank)	(Blank)	N/A	N/A	N/A		
BuzzClan LLC 5757 Alpha Rd Ste 340 Dallas TX 75240	1 Day	1 Day	N/A	N/A	N/A	N/A	N/A	After 1 Day	N/A	N/A		
Cambay Consulting LLC 1838 Snake River Rd Ste A Katy TX 77449	After 1 Month	After 1 Month	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
CCI Worldwide 10949 W Villa Monte Dr Mukitltea WA 98275	(not Provided)	(not Provided)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
CompuVision Consulting 2050 Route 27 Ste 202 North Brunswick NJ 08902	After 30-Days	After 30-Days	N/A	N/A	After 30 Days	N/A	N/A	N/A	N/A	N/A		
Dataman USA LLC 6890 S Tucson Way Ste 100 Centennial CO 80112	After 60-Days	After 60-Days	N/A	N/A	N/A	Date of Joining	N/A	N/A	N/A	N/A		

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Vendor Name & Address	Benefits Medical	Dental	Other								
			401	Life & AD&D	Vision	Vaction PTO	Sick	Retention	Relocation		
Diskriter Inc 2840 Library Rd Ste 300 Pittsburgh PA 15234	After 60-Days	After 60-Days	N/A	N/A	N/A	N/A	After 90 Days	N/A	N/A		
Enterprise Solutions Inc 500 E Diehl Rd Ste 130 Naperville IL 60563	per ACA	per ACA	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Global Solutions Group 25900 Greenfield Rd Ste 220 Oak Park MI 48237	After 30-Days	After 30-Days	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
GoodTemps Staffing Solutions 271 E Apple Ave Muskegon MI 49442	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Infojini Inc 10015 Old Columbia Rd Ste B215 Columbia MD 21046	36 Hours	36 Hours	N/A	N/A	N/A	N/A	N/A	After 36 hours	After 36 hours		
LanceSoft Inc 13454 Sunrise Valley Dr Ste 120 Herndon VA 20171	After 1 Month	After 1 Month	After 1 Month	After 1 Month	N/A	N/A	N/A	N/A	N/A		
SoftHQ Inc 6494 Weathers Place Ste 200 SanDiego CA 92121	2 Weeks	2 Weeks	N/A	N/A	N/A	6 Months	N/A	N/A	N/A		

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Vendor Name & Address	Benefits Medical	Dental	Other								
			401	Life & AD&D	Vision	Vaction PTO	Sick	Retention	Relocation		
Vibrus Group LLC 31201 Chicago S Ste B202 Warren MI 48093	After 90 Days	After 90 Days	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
WadiTek LLC 5600 General Washington Dr Ste B207 Alexandria VA 22312	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		

2021-123 **AMEND WM21/03-26 TO AUTHORIZE THE TEMPORARY STAFFING SERVICES RFP 21-2409 BE AWARDED TO GOODTEMPS, EFFECTIVE APRIL 1, 2021, FOR A ONE (1) YEAR CONTRACT WITH TWO (2) SUBSEQUENT ONE (1) YEAR EXTENSIONS AND AUTHORIZE THE NEGOTIATION OF THE CONTRACT PENDING FINAL APPROVAL BY CORPORATE COUNSEL**

Moved by Commissioner Brown, seconded by Commissioner Pego, to amend WM21/03-26 to authorize the temporary staffing services RFP 21-2409 be awarded to GoodTemps, effective April 1, 2021, for a one (1) year contract with two (2) subsequent one (1) year extensions and authorize the negotiation of the contract pending final approval by corporate counsel.

Discussion on amendment:

Commissioner Hovey-Wright indicated that Ms. Hoyer made the best point that Public Health uses most of the temporary services at this time and to disrupt this and replace employees with brand new people does not make sense. Commissioner Hovey-Wright indicated that only one director would like to see a different organization, but most of the rest of them would like GoodTemps to stay.

Commissioner Cyr researched the scoring used to determine the award. Commissioner Cyr found that the majority of the agencies involved are in the Detroit area and have no representation in this area. Commissioner Cyr believes that when dealing with job seekers, it's helpful to sit in person with people to discuss the details.

Vice-Chair Nash believes that due to the pandemic situation, it is an error to cut off GoodTemps with the Health Department; but GoodTemps has serious issues when it comes to more professional and clerical staffing. Vice-Chair Nash offered two solutions, either GoodTemps could take more care in vetting since there have been a few terminations in a couple of departments including the Public Defender's Office and Clerk's Office, or possibly if this contract could exclude the Clerk's Office so the Clerk could seek temporary staffing from other sources.

Chairman Scolnik added that part of the solution could be for Ms. Hoyer or other Goodwill staff to meet with Clerk Waters and work together to figure out what the Clerk needs.

Vice-Chair Nash asked Corporate Counsel about excluding an office within this contract. Corporate Counsel indicated it may make a change in the RFP itself, therefore he recommended not doing it so as not to change the character of the RFP.

Commissioner Hovey-Wright agreed that getting together should help resolve concerns. Commissioner Hovey-Wright added that she participated in a panel that reviewed the RFP for senior millage administrator and saw how one person could skew the average dramatically. Even though the numbers established Global Solutions, she feels it is best that they consider the other options more heavily.

Roll Call:

Yes: Doug Brown, Kim Cyr, Marcia Hovey-Wright, Zach Lahring, Charles Nash, Malinda Pego, Rillastine R. Wilkins, Robert Scolnik

No: Susie Hughes **Motion Carried**

Vice-Chair Nash would like a follow-up date regarding communicating with Goodwill/GoodTemps and with Corporate Counsel looking into excluding the Clerk's Office from the staffing contract.

2021-124 **AUTHORIZE THE TEMPORARY STAFFING SERVICES RFP 21-2409 BE AWARDED TO GOODTEMPS EFFECTIVE APRIL 1, 2021, FOR A ONE (1) YEAR CONTRACT WITH TWO (2) SUBSEQUENT ONE (1) YEAR EXTENSIONS AND AUTHORIZE THE NEGOTIATION OF THE CONTRACT PENDING FINAL APPROVAL BY CORPORATE COUNSEL**

WM21/03-26

The Ways & Means Committee recommended, moved by Commissioner Cyr, seconded by Vice-Chair Nash, to authorize the temporary staffing services RFP 21-2409 be awarded to GoodTemps effective April 1, 2021, for a one (1) year contract with two (2) subsequent one (1) year extensions and authorize the negotiation of the contract pending final approval by corporate counsel.

Roll Call:

Yes: Doug Brown, Kim Cyr, Marcia Hovey-Wright, Zach Lahring, Charles Nash, Malinda Pego, Rillastine R. Wilkins, Robert Scolnik

No: Susie Hughes **Motion Carried**

CHAIRMAN'S REPORT/COMMITTEE LIAISON REPORTS

2021-125 **APPROVE THE JUDICIAL APPOINTMENT BY 14TH CIRCUIT COURT CHIEF JUDGE THE HONORABLE TIMOTHY G. HICKS OF PAT CAMP FOR A 6-YEAR TERM TO THE MUSKEGON COUNTY JURY COMMISSION BEGINNING 05/01/2021**

Recommended by Chairman Scolnik, moved by Commissioner Hughes, seconded by Commissioner Hovey-Wright, to approve the Judicial Appointment by 14th Circuit Court Chief Judge the Honorable Timothy G. Hicks of Pat Camp for a 6-year term to the Muskegon County Jury Commission beginning 05/01/2021.

Roll Call:

Yes: Doug Brown, Kim Cyr, Marcia Hovey-Wright, Susie Hughes, Zach Lahring, Charles Nash, Malinda Pego, Rillastine R. Wilkins, Robert Scolnik