

MUSKEGON COUNTY BID SUMMARY

Commodity Numbers: 34007

Department: Emergency Services

Proposal: RFP 21-2413

Release Date: 03/04/2021

Product / Service: Self Contained Breathing Apparatus

Opening Date: 03/23/2021

Bid Net Solicitation Statistics	
Received Notice:	35
Viewed Documents:	19
Solicitation Received:	3
No-Solicit Form Received:	1

Vendor Name & Address	Proposal Received	Proposal Responsive	Phase 1 Technical Score	Phase 2 Include Price Score	Total Cost per Complete SCBA		Comments
					Year 1	Year 2	
5 Alarm Fire and Safety LLC 350 Austin Cir Delafield WI 53018	Yes	Yes	98.6%	86.5%	\$8,835.00	\$9,144.23	
Allied Fire Sales and Service LLC 2770 E Sternberg Rd Fruitport MI 49415	Yes	Yes	60.0%	65.5%	\$5,772.00	\$5,950.00	
Phoenix Safety Outfitters 8706 Carter Rd #1 Freeland MI 48623	Yes	Yes	62.9%	69.0%	\$6,076.18	\$6,264.10	

Department Recommendation: 5 Alarm Fire and Safety LLC

Name of Buyer: Jamie Burmeister

Director of Finance/Assistant County Administrator's Name: Beth Dick

Signature: 

Vendor Awarded: 5 Alarm Fire and Safety LLC

Board Approval Date: June 15, 2021

Board Motion Number: 2021-229

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Vendor Name & Address	First Year Cost						
	SCBA w/Cylinder & Face piece	Spare 1 hour 4500 psi Cylinder	Voice Amplification System	SCBA Shipping	SCBA Operational & Training	Cartridge Adaptor	
5 Alarm Fire and Safety LLC 350 Austin Cir Delafield WI 53018	\$7,425.00	\$1,316.00	Included	\$0.00	\$0.00	\$94.00	
Allied Fire Sales and Service LLC 2770 E Sternberg Rd Fruitport MI 49415	\$3,904.00	\$991.00	\$827.00	\$0.00	\$50.00	\$0.00	
Phoenix Safety Outfitters 8706 Carter Rd #1 Freeland MI 48623	\$4,777.86	\$756.66	\$412.91	\$0.00	\$0.00	\$128.75	

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Vendor Name & Address	Second Year Cost						
	SCBA w/Cylinder & Face piece	Spare 1 hour 4500 psi Cylinder	Voice Amplification System	SCBA Shipping	SCBA Operational & Training	Cartridge Adaptor	
5 Alarm Fire and Safety LLC 350 Austin Cir Delafield WI 53018	\$7,684.88	\$1,362.06	Included	\$0.00	\$0.00	\$97.29	
Allied Fire Sales and Service LLC 2770 E Sternberg Rd Fruitport MI 49415	\$4,060.00	\$1,030.00	\$860.00	\$0.00	\$0.00	\$0.00	
Phoenix Safety Outfitters 8706 Carter Rd #1 Freeland MI 48623	\$4,925.63	\$780.06	\$425.68	\$0.00	\$0.00	\$132.73	

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Vendor Name & Address	Spare Rechargeable Battery Pack		Battery Recharge Station		Spectacle Kit		Spare Face piece w/Storage Bag		Technician Certified Training -Initial		Technician Certified Training -Renewal		
	Year 1	Year 2	Year 1	Year 2	Year 1	Year 2	Year 1	Year 2	Year 1	Year 2	Year 1	Year 2	
5 Alarm Fire and Safety LLC 350 Austin Cir Delafield WI 53018	\$320.00	\$331.20	\$619.00	\$640.67	\$125.00	\$129.38	\$325.00	\$336.38	\$925.00	\$957.38	\$635.00	\$652.05	
Allied Fire Sales and Service LLC 2770 E Sternberg Rd Fruitport MI 49415	N/A	Blank	N/A	Blank	\$137.00	Blank	\$737.00	Blank	\$500.00	Blank	\$250.00	Blank	
Phoenix Safety Outfitters 8706 Carter Rd #1 Freeland MI 48623	\$244.72	\$252.30	N/A	N/A	\$72.84	\$75.09	\$785.24	\$809.53	\$910.00 plus travel	\$910.00 plus travel	\$910.00 plus travel	\$910.00 plus travel	

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Vendor Name & Address	All Sizes of Face pieces Set for Fit Testing		RIC Pack		Honeywell Posi Check Flow Test Software		Annual Flow Test Maintenance cost		Comments	
	Year 1	Year 2	Year 1	Year 2	Year 1	Year 2	Year 1	Year 2		
5 Alarm Fire and Safety LLC 350 Austin Cir Delafield WI 53018	\$900.00	\$931.50	\$4,899.00	\$5,070.47	\$1,248.00	\$1,291.68	\$45.00	\$45.00		
Allied Fire Sales and Service LLC 2770 E Sternberg Rd Fruitport MI 49415	\$360.00	Blank	\$2,382.00	Blank	\$250.00	Blank	\$25.00	Blank		
Phoenix Safety Outfitters 8706 Carter Rd #1 Freeland MI 48623	\$718.35	\$740.57	\$3,087.31	\$3,182.79	\$403.20	\$415.67	\$95.00	\$95.00		