

| Lakeshore Museum Center | | | | | | |
|---|---------------------|----------------------|----------------------|------------------------|-------------------------|------------------------|
| Fiscal Year Budget for January 2023 - December 2023 | | | | | | |
| | | | | | | 2023 Budget |
| | Development | Heritage | H&H | Main | Guest Relations & Store | Totals |
| Income | | | | | | |
| 4000 Admissions | \$ - | \$ 12,000.00 | \$ 55,000.00 | \$ 12,000.00 | \$ - | \$ 79,000.00 |
| 4060 Corporate | \$ - | \$ 3,000.00 | \$ 6,000.00 | \$ 6,000.00 | \$ - | \$ 15,000.00 |
| 4070 Foundation Funds | \$ - | \$ 50,000.00 | \$ 4,000.00 | \$ 40,000.00 | \$ - | \$ 94,000.00 |
| 4080 Individuals | \$ - | \$ 30,000.00 | \$ 25,000.00 | \$ 40,000.00 | \$ - | \$ 95,000.00 |
| 4090 Fundraising | \$ 10,000.00 | \$ - | \$ - | \$ - | \$ - | \$ 10,000.00 |
| 4100 Facility Rental | \$ - | \$ 300.00 | \$ - | \$ 300.00 | \$ - | \$ 600.00 |
| 4120 Rental Income | \$ - | \$ - | \$ - | \$ 9,888.00 | \$ - | \$ 9,888.00 |
| 4150 Grant Income | \$ - | \$ - | \$ - | \$ 26,000.00 | \$ - | \$ 26,000.00 |
| 4200 In-Kind Donations | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 4250 Investment/Interest Income | \$ - | \$ - | \$ - | \$ 15,000.00 | \$ - | \$ 15,000.00 |
| 4300 Memberships | \$ - | \$ 8,800.00 | \$ 2,400.00 | \$ 26,800.00 | \$ - | \$ 38,000.00 |
| 4400 Millage Funds | \$ - | \$ - | \$ - | \$ 1,653,375.00 | \$ - | \$ 1,653,375.00 |
| 4350 Memorials | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 4450 Program Income | \$ - | \$ 1,200.00 | \$ 12,000.00 | \$ 12,000.00 | \$ - | \$ 25,200.00 |
| 4451 Archival Income | \$ - | \$ - | \$ - | \$ 200.00 | \$ - | \$ 200.00 |
| 4500 Prior Year Carryover | \$ - | \$ - | \$ - | \$ 75,063.33 | \$ - | \$ 75,063.33 |
| Retail Sales | | | | | | \$ - |
| 4560 Sales - Museum Store | \$ - | | | | \$ 26,000.00 | \$ 26,000.00 |
| 4570 Sales-NonTaxable | \$ - | | | | \$ 1,915.00 | \$ 1,915.00 |
| 4700 Discounts | \$ - | | | | \$ (250.00) | \$ (250.00) |
| 4800 Refunds | \$ - | | | | \$ (75.00) | \$ (75.00) |
| Total Income | \$ 10,000.00 | \$ 105,300.00 | \$ 104,400.00 | \$ 1,916,626.33 | \$ 27,590.00 | \$ 2,163,916.33 |
| Inventory Sold (COG's) | | | | | | |
| 5000 Inventory/Merchandise Sold | | | | | \$ 10,000.00 | \$ 10,000.00 |
| 5400 Delivery/Freight | | | | | \$ 1,200.00 | \$ 1,200.00 |
| Total Cost of Goods Sold | | | | | \$ 11,200.00 | \$ 11,200.00 |
| Gross Profit | \$ 10,000.00 | \$ 105,300.00 | \$ 104,400.00 | \$ 1,916,626.33 | \$ 16,390.00 | \$ 2,152,716.33 |
| Expenses | | | | | | |
| Facilities Expenses | | | | | | |
| 6010 Electric | \$ - | \$ 3,000.00 | \$ 9,000.00 | \$ 28,000.00 | \$ - | \$ 40,000.00 |
| 6020 Gas | \$ - | \$ 2,300.00 | \$ 14,000.00 | \$ 13,700.00 | \$ - | \$ 30,000.00 |
| 6030 Business Insurance | \$ - | \$ 1,000.00 | \$ 17,000.00 | \$ 23,190.00 | \$ - | \$ 41,190.00 |
| 6040 Telephone/Internet | \$ - | \$ 3,000.00 | \$ 3,500.00 | \$ 18,500.00 | \$ - | \$ 25,000.00 |
| 6045 Cell Phone Reimbursements | \$ - | \$ 300.00 | \$ 1,500.00 | \$ 4,500.00 | \$ 300.00 | \$ 6,600.00 |
| 6060 Security/Elevator | \$ - | \$ 5,333.00 | \$ 5,116.00 | \$ 6,426.00 | \$ - | \$ 16,875.00 |
| 6070 Water/Sewer | \$ - | \$ 200.00 | \$ 2,500.00 | \$ 1,800.00 | \$ - | \$ 4,500.00 |
| Total 6000 Facilities Expenses | \$ - | \$ 15,133.00 | \$ 52,616.00 | \$ 96,116.00 | \$ 300.00 | \$ 164,165.00 |

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| Operating Expenses | | | | | | |
| 6105 Creative Services | \$ - | \$ 2,000.00 | \$ 18,500.00 | \$ 42,500.00 | \$ - | \$ 63,000.00 |
| 6110 Advertising/Marketing | \$ 5,000.00 | \$ 5,500.00 | \$ 28,500.00 | \$ 28,500.00 | \$ 500.00 | \$ 68,000.00 |
| 6115 Marketing Consultant | \$ - | \$ 2,500.00 | \$ 10,000.00 | \$ 27,500.00 | \$ - | \$ 40,000.00 |
| 6120 Audit/Accounting/ShoGo/Legal | \$ - | \$ - | \$ - | \$ 20,000.00 | \$ 900.00 | \$ 20,900.00 |
| 6130 Bank/Merchant Fees | \$ - | \$ - | \$ - | \$ - | \$ 3,600.00 | \$ 3,600.00 |
| 6140 Contracted IT Services | \$ - | \$ - | \$ - | \$ 41,448.00 | \$ - | \$ 41,448.00 |
| 6150 Copier Lease | \$ - | \$ - | \$ 1,800.00 | \$ 19,200.00 | \$ - | \$ 21,000.00 |
| 6160 Dues and Subscriptions | \$ 3,454.00 | | \$ 680.00 | \$ 18,575.00 | \$ 3,288.00 | \$ 25,997.00 |
| 6165 Grant Application/Fees | | \$ - | \$ 50.00 | \$ 50.00 | | \$ 100.00 |
| 6170 Employee Search | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 6175 In-Kind Expense | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 6180 Mileage Reimbursement | \$ - | \$ 50.00 | \$ 50.00 | \$ 100.00 | \$ - | \$ 200.00 |
| 6190 Postage | \$ 500.00 | \$ - | \$ - | \$ - | \$ 3,600.00 | \$ 4,100.00 |
| 6200 Discretionary/Promotional | \$ - | \$ - | \$ - | \$ 1,500.00 | \$ 700.00 | \$ 2,200.00 |
| 6215 Feasibility Studies/Strategic Planning | \$ - | \$ - | \$ - | \$ 20,000.00 | \$ - | \$ 20,000.00 |
| 6315 Taxes/Assessments/Licenses | \$ - | \$ - | \$ 160.00 | \$ 320.00 | \$ - | \$ 480.00 |
| 6330 Vehicles Gas & Maintenance | \$ - | \$ - | \$ - | \$ 2,000.00 | \$ - | \$ 2,000.00 |
| 6475 Intern Stipends | \$ - | \$ - | \$ - | \$ 3,000.00 | \$ - | \$ 3,000.00 |
| 6490 Volunteer (Various Events) | \$ - | \$ 200.00 | \$ 500.00 | \$ 4,000.00 | \$ - | \$ 4,700.00 |
| 6500 Temp Agency Staffing | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 6220 Library/Archives | \$ - | \$ - | \$ - | \$ 3,900.00 | \$ - | \$ 3,900.00 |
| 6230 Cleaning/Maintenance | \$ - | \$ 3,000.00 | \$ 15,000.00 | \$ 33,121.00 | \$ - | \$ 51,121.00 |
| 6240 Collections, Artifact Purchases | \$ - | \$ 2,600.00 | \$ 200.00 | \$ 7,850.00 | \$ - | \$ 10,650.00 |
| 6250 Program/Education | \$ - | \$ 2,000.00 | \$ 3,000.00 | \$ 16,990.00 | \$ - | \$ 21,990.00 |
| 6260 Exhibits-Maintenance & Supplies | \$ - | \$ 3,250.00 | \$ 450.00 | \$ 33,000.00 | \$ - | \$ 36,700.00 |
| 6235 Tools & Equipment | \$ - | \$ - | \$ 600.00 | \$ - | \$ - | \$ 600.00 |
| 6270 Historic Props | \$ - | \$ - | \$ 1,500.00 | \$ - | \$ - | \$ 1,500.00 |
| 6280 Computer Hardware & Supplies | \$ - | \$ 4,000.00 | \$ - | \$ 7,370.00 | \$ - | \$ 11,370.00 |
| 6290 Major Events | \$ 10,000.00 | \$ - | \$ 3,000.00 | \$ 3,700.00 | \$ - | \$ 16,700.00 |
| 6300 Office Supplies | \$ - | \$ 500.00 | \$ 900.00 | \$ 1,000.00 | \$ 1,000.00 | \$ 3,400.00 |
| 6310 Safety | \$ - | \$ 145.00 | \$ 145.00 | \$ 1,400.00 | \$ - | \$ 1,690.00 |
| 6480 Uniforms/Logo Shirt | \$ - | \$ 50.00 | \$ 1,000.00 | \$ 1,650.00 | \$ 400.00 | \$ 3,100.00 |
| Total Operating Expenses | \$ 18,954.00 | \$ 25,795.00 | \$ 86,035.00 | \$ 338,674.00 | \$ 13,988.00 | \$ 483,446.00 |
| Personnel Expenditures | | | | | | |
| 6410 Health Insurance | \$ - | \$ - | \$ - | \$ 163,224.93 | \$ - | \$ 163,224.93 |
| 6420 Life, LTD, Dental, Vision Insurance | \$ - | \$ - | \$ - | \$ 12,053.84 | \$ - | \$ 12,053.84 |
| 6425 FSA - Administrative Fees | \$ - | \$ - | \$ - | \$ 220.00 | \$ - | \$ 220.00 |
| 6430 Payroll Tax | \$ - | \$ - | \$ - | \$ 107,896.00 | \$ - | \$ 107,896.00 |

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| 6440 Professional Development | \$ - | \$ - | \$ 100.00 | \$ 1,800.00 | \$ - | \$ 1,900.00 |
| 6450 Retirement | \$ - | \$ - | \$ - | \$ 63,842.61 | \$ - | \$ 63,842.61 |
| 6460 Retirement Service Fees | \$ - | \$ - | \$ - | \$ 2,000.00 | \$ - | \$ 2,000.00 |
| 6470 Salaries & Wages | \$ - | \$ - | \$ - | \$ 1,153,967.95 | \$ - | \$ 1,153,967.95 |
| Total Personnel Expenditures | \$ - | \$ - | \$ 100.00 | \$ 1,152,470.35 | \$ - | \$ 1,505,105.33 |
| Total Expenses | \$ 18,954.00 | \$ 40,928.00 | \$ 138,751.00 | \$ 1,587,260.35 | \$ 14,288.00 | \$ 2,152,716.33 |
| Net Operating Income | \$ (8,954.00) | \$ 64,372.00 | \$ (34,351.00) | \$ 329,365.98 | \$ 2,102.00 | \$ - |