

**MUSKEGON COUNTY SUMMARY**

COMMODITY #: 465-14

BID  QUOTATION  PROPOSAL

RFB 11-1832

PRODUCT / SERVICE:

Automatic External Defibrillators

DEPT: DPW, Mental Health, Sheriff

OPENING DATE: 5-26-11

No. of Bids Emailed 7

No. of Bids Received 16

No. of No-Bids Received 1

No. of Non-Response 4

No. of Web Bids Received 13

Vendor Name	Brand/Model	AED	Carrying Case	Adult Pads	Pediatric Pads	Battery(s)	Comments
Allied 100, LLC 1800 Highway 51 North Woodruff, WI 54568	Zoll Medical AED Plus	Included	Included	Included	<b>Not</b> Included	Included	(1) Responder CPR Barrier Keychain Included
Cardiac Science Corporation 3303 Monte Villa Parkway Bothell, WA 98021	Powerheart G3 Plus - Fully Automatic 9390A-501P	Included	Included	(2) Sets Included	<b>Not</b> Included	Included	
CPR Savers & First Aid Supply, LLC 1725 W. 3rd Street Tempe, AZ 85281	Zoll Medical AED Plus	Included	Included	Included	Included	Included	
Conney Safety Products 3202 Latham Drive Madison, WI 53713	Zoll Medical AED Plus	Included	Included	Included	<b>Not</b> Included	Included	
Dixie Medical, Inc. 1185 West Main Street Franklin, TN 37064	Zoll Medical AED Plus	Included	Included	Included	<b>Not</b> Included	Included	
eMed, Inc. 1515 S. Bowman, Suite E Little Rock, AR 72211	Zoll Medical AED Plus	Included	Included	Included	Included	Included	
eMed, Inc. - Alternate-	HeartSine Samaritan Pad	Included	Included	Included	Included	Included	

DEPARTMENT  
RECOMMENDATION:

BUYER RESPONSIBLE FOR BID Name: Christine R. Johnson

PURCHASING  
RECOMMENDATION:

WITNESS Name: Christian Toebe

Signature: \_\_\_\_\_

FINANCE & MGMT DIRECTOR Name: Heath Kaplan

Signature: \_\_\_\_\_

RESPONSIBLE CONTRACTOR / SUBCONTRACTOR CHECKLIST: N/A

**THIS BID, PROPOSAL OR QUOTATION WAS AWARDED TO:**

**MUSKEGON COUNTY SUMMARY**

Vendor Name	Responder Plus, Ready, or Assesory Kit	Unit Price	Total Cost		Optional Wall Mount	Optional Cabinet	Comments
Allied 100, LLC 1800 Highway 51 North Woodruff, WI 54568	Included	\$1,125.00	\$20,250.00		\$44.95 Each	No Alarm \$107.80 Each	
Cardiac Science Corporation 3303 Monte Villa Parkway Bothell, WA 98021	Included	\$1,000.00	\$18,000.00		\$60.00 Each	\$150.00 Each	
CPR Savers & First Aid Supply, LLC 1725 W. 3rd Street Tempe, AZ 85281	Included	\$1,229.25	\$22,126.51		*Unknown	*Unknown	*Optional Items Requested On Addendum #1, Which Was Not Acknowledged.
Conney Safety Products 3202 Latham Drive Madison, WI 53713	Included	\$1,602.55	\$28,845.90		*Unknown	*Unknown	*Optional Items Requested On Addendum #1, Which Was Not Acknowledged.
Dixie Medical, Inc. 1185 West Main Street Franklin, TN 37064	Included	\$1,165.00	\$20,970.00		\$45.00 Each	\$99.00 Each	
eMed, Inc. 1515 S. Bowman, Suite E Little Rock, AR 72211	Included	\$1,325.00	\$23,850.00		*Unknown	*Unknown	*Optional Items Requested On Addendum #1, Which Was Not Acknowledged.
eMed, Inc. - Alternate-	Included	\$830.00	\$14,940.00		*Unknown	*Unknown	*Optional Items Requested On Addendum #1, Which Was Not Acknowledged.

**MUSKEGON COUNTY SUMMARY**

Vendor Name	Brand/Model	AED	Carrying Case	Adult Pads	Pediatric Pads	Battery(s)	Comments
General Medical Devices Inc dba AED Professionals 348 W Colfax Street Palatine, IL 60067	Zoll Medical AED Plus	Included	Included	Included	\$78.00 Each	Included	
Physio-Control Inc 11811 Willows Road NE Redmond, WA 98052	Physio- Control LifePak 1000	Included	Included	(2) Sets Included	<b>Not</b> Included	Included	Exceptions to Bid Conditions Exceptions to Bid Specifications
Physio-Control Inc - Alternate-	Physio- Control LifePak CR Plus	Included	<b>Not</b> Included	Unknown	Included	Included	Exceptions to Bid Conditions Exceptions to Bid Specifications
PMI Supply Inc 2460 Ash Street Vista, CA 92081	Zoll Medical AED Plus	Included	Included	Included	<b>Not</b> Included	Included	
Products Unlimited Inc 115 E First Street Justin, TX 76247	Zoll Medical AED Plus	Included	Included	Included	Included	Included	
Southwest Medical Corporation 21900 East 96th Street Broken Arrow, OK 74014	Zoll Medical AED Plus	Included	Included	Included	<b>Not</b> Included	Included	
Superior AED 2629 Townsgate Road Ste 235W Westlake Village, CA 91361	Zoll Medical AED Plus	Included	Choice of Case or Wall Mount (1) Included	Included	<b>Not</b> Included	Included	

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**Responder**

Vendor Name	Plus, Ready, or Assesory Kit	Unit Price	Total Cost		Optional Wall Mount	Optional Cabinet	Comments
General Medical Devices Inc dba AED Professionals 348 W Colfax Street Palatine, IL 60067	Included	\$989.00	\$17,802.00 + \$1,404.00 for Ped Pads *\$19,206.00		\$38.00 Each	No Alarm \$89.00 Each Alarm \$102.00 Each	*\$19,435.00 less Wall Mount, Cabinet (no alarm) & Cabinet (with alarm).
Physio-Control Inc 11811 Willows Road NE Redmond, WA 98052	Unknown	\$2,348.08	**\$42,265.40		\$80.75 Each	\$238.00 Each	Pricing Discrepancies **Less Tax \$185.00
Physio-Control Inc - Alternate-	\$132.05 Each	\$1,678.83	**\$30,218.90		\$72.25 Each	\$238.00 Each	Pricing Discrepancies **Less Tax \$185.00
PMI Supply Inc 2460 Ash Street Vista, CA 92081	Included	\$1,225.00	\$22,050.00		\$49.99 Each	No Alarm \$99.99 Each	Additional Cost of \$249.99 For Recording
Products Unlimited Inc 115 E First Street Justin, TX 76247	Included	\$1,242.60	\$22,366.80		\$47.55 Each	Not Bid	
Southwest Medical Corporation 21900 East 96th Street Broken Arrow, OK 74014	Included	\$1,683.50	\$30,303.00		Not Bid	Not Bid	
Superior AED 2629 Townsgate Road Ste 235W Westlake Village, CA 91361	Included	\$1,129.00	\$20,322.00		Choice of Case or Wall Mount (1) Included	No Alarm \$134.00 Alarm \$149.00	Additional Cost of \$219.00 For Recording

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Vendor Name	Brand/Model	AED	Carrying Case	Adult Pads	Pediatric Pads	Battery(s)	Comments																

The Janz Corporation dba Northstar Medical Equipment 6308 East Fulton Avenue Ada, MI 49301	Zoll Medical AED Plus	Included	Included	Included	<b>Not</b> Included	Included	
The Janz Corporation dba Northstar Medical Equipment - Alternate-	Philips Heartstart OnSite	Included	Included	Unknown	<b>Not</b> Included	Included	
The Janz Corporation dba Northstar Medical Equipment - Alternate-	Philips HeartStart FR2	Included	Included	Unknown	<b>Not</b> Included	Unknown	
Watkins Surgical Supply 1391 E.Sherman Boulevard Muskegon, MI 49444	Zoll Medical AED Plus	Included	Included	Included	Included	Included	
Your Safety Company 111 Quarry Road Chambersburg, PA 17202	Zoll Medical AED Plus	Included	Included	Included	<b>Not</b> Included	Included	
Zoetek Medical 668 Phillips Road Victor, NY 14564	Zoll Medical AED Plus	Included	Included	Included	Included	Included	

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DEPT: DPW, Mental Health, Sheriff												OPENING DATE: 5-26-11											
Vendor Name		Responder Plus, Ready, or Assesory Kit		Unit Price		Total Cost		Optional Wall Mount		Optional Cabinet		Comments											
The Janz Corporation dba Northstar Medical Equipment 6308 East Fulton Avenue												Additional Cost of \$135.00 Each For Recording											

Ada, MI 49301	Included	\$1,075.00	\$19,350.00		\$45.00 Each	\$130.00 Each	In-Service Training - No Charge
The Janz Corporation dba Northstar Medical Equipment - Alternate-	Unknown	\$900.00	\$16,200.00		\$48.00 Each	\$100.00 Each	Records Event Data Only Exceptions to Bid Specifications In-Service Training - No Charge
The Janz Corporation dba Northstar Medical Equipment - Alternate-	Unknown	\$1,150.00	\$20,700.00		\$48.00 Each	\$100.00 Each	Records Event Data Only Exceptions to Bid Specifications In-Service Training - No Charge
Watkins Surgical Supply 1391 E.Sherman Boulevard Muskegon, MI 49444	Included	\$1,326.96	\$23,885.28		\$50.00 Each	Choice of Recessed or Surface Mount \$299.26 Each	Additional Cost of \$200.00 Each For Recording
Your Safety Company 111 Quarry Road Chambersburg, PA 17202	Included	\$1,193.00	\$21,474.00		\$55.00 Each	\$75.00 Each	Additional Cost of \$390.00 Each For Recording (\$1,583.00 Unit Equivalent to \$390.00 Each for Recording Feature)
Zoetek Medical 668 Phillips Road Victor, NY 14564	Included	\$1,244.50	\$22,401.00		\$44.10 Each	Alarm \$155.40 Each	