

MUSKEGON COUNTY SUMMARY

COMMODITY #: 725-57

___ BID ___ QUOTATION x PROPOSAL RFP 10-1715

PRODUCT/SERVICE: Inmate Phone Service

DEPT: Sheriff

OPENING DATE: 5/20/10

No. of Bids E-Mailed	41
No. of Bids Received	6
No. of No-Bids Received	1
No. of Non-Response	34
No. of Web Bids Received	0

Vendor Name	Commission Rates						Comments
Telmate, LLC 188 King Street, Ste 602 San Francisco, CA 94107	60%						
Legacy Inmate Communication 10833 Valley View St., Ste 150 Cypress, CA 90630	65%	\$25,000.00 bonus 1st yr	\$75,000.00 debit card bonus				
Conversant Technologies 6900 Alma Drive, Ste 180 Plano, TX 75023	63.5% prepaid and debit gross rev.	58.5% collect gross billable rev.	\$35,000.00 free debit cards	\$20,000.00 bonus on execution			
Securus 14651 Dallas Pkwy., Ste 600 Dallas, TX 78217	Option A 63.5%	\$100,000.00 signing bonus	\$33,000.00 annual bonus yr 4 & 5	Option B 61%	\$100,000.00 signing bonus	\$33,000.00 annual bonus yr 4 & 5	Option A - No AIS
IC Solutions 2200 Danbury Street San Antonio, TX 78217	Option 1A 63%	Option 1B 67%	Option 1C 72%	Option 2A 62%	Option 2B 66%	Option 2C 71%	
Michigan Paytel, Inc. 32000 Northwestern Hwy Farmington Hills, MI 48334	60% on Gross Commission	60% on Prepaid Commission	\$40,000.00 bonus for debit card	\$20,000.00 on 4th year			
Value Added Communications	No Bid						

DEPARTMENT
RECOMMENDATION:

BUYER RESPONSIBLE FOR BID Name: Christian Toebe

PURCHASING
RECOMMENDATION:

WITNESS Name: Christine Johnson

Signature: _____

ACCOUNTING MGR Name: Joseph W. Siedenstrang

Signature: _____

RESPONSIBLE CONTRACTOR / SUBCONTRACTOR CHECKLIST: N/A

THIS BID, PROPOSAL OR QUOTATION WAS AWARDED TO: