

# MUSKEGON COUNTY SUMMARY

COMMODITY #: 966-51

\_\_\_ BID \_\_\_X\_\_\_ QUOTATION \_\_\_ PROPOSAL RFQ 12-1927

RELEASE DATE: 10-27-11

PRODUCT / SERVICE: Printing Services

DEPT: Office Services

OPENING DATE: 11-14-11

No. of Bids Emailed	39
No. of Bids Received	8
No. of No-Bids Received	6
No. of Non-Response	25
No. of Web Bids Received	1

Vendor Name	Letterhead 500 Sheets	Letterhead Envelopes	Letterhead 1,500 Sheets	Letterhead 2,000 Sheets	Letterhead 2,500 Sheets	Letterhead 3,000 Sheets	Comments
Advanced Printing & Graphics 1437 Holton Road Muskegon, MI 49445	\$69.00	\$115.00	\$159.00	\$199.00	\$249.00	\$279.00	Delivery: 5 Working Days; Prices Held 2 Years.
Earle Press, Inc. 2140 Latimer Drive Muskegon, MI 49442	\$122.00	\$147.00	\$172.00	\$192.00	\$217.00	\$240.00	Delivery: 7 - 10 Working Days; Prices Held 1 Year.
Envelopes & Printed Products 135 Fairview Avenue Prospect Park, NJ 07508	\$69.00	\$99.00	\$129.00	\$159.00	\$189.00	\$219.00	Delivery: 5 - 7 days; Prices Held 2 Years.
Great Lakes Printing Solutions 5163 Robert Hunter Drive Muskegon, MI 49441	\$88.41	\$115.50	\$164.78	\$214.06	\$263.34	\$312.62	Delivery: 3 Weeks or As Needed; Prices Held 1 Year.
Hi-Lites Graphics, Inc. 1212 Locust Street Fremont, MI 49412	\$107.02	\$141.59	\$176.18	\$210.74	\$245.23	\$278.46	Delivery: 1-1/2 - 2 Weeks; Prices Held 3 Months.
Integrity Business Solutions 6548 Schamber Drive Muskegon, MI 49444	\$82.23 *Equivalent *\$80.59	\$132.23 *Equivalent *\$129.59	\$182.23 *Equivalent *\$178.59	\$232.23 *Equivalent *\$227.59	\$287.78 *Equivalent *\$282.02	\$321.12 *Equivalent *\$314.70	Delivery: 3 - 5 Business Days; Prices Held 3 Months; Discount Terms of 2% 10 Days.
Staples Advantage 1773 E. Sherman Boulevard Muskegon, MI 49444	\$121.27	\$185.69	No Bid	No Bid	\$380.44	No Bid	Delivery: Letterhead 15 days for Master + 5 days for Imprint; Envelopes 12 days; Prices 1 Yr.
Superior Business Solutions 3615 29th Street, SE Grand Rapids, MI 49512	\$114.85	\$146.64	\$177.27	\$203.05	\$236.41	\$277.75	Delivery: 10 Working Days; Prices Held 3 Months.

DEPARTMENT  
RECOMMENDATION:

BUYER RESPONSIBLE FOR BID Name: Christine R. Johnson

PURCHASING  
RECOMMENDATION:

WITNESS Name: Natalie Walther

Signature: \_\_\_\_\_

FINANCE & MGMT DIRECTOR Name: Heath Kaplan Signature: \_\_\_\_\_

RESPONSIBLE CONTRACTOR / SUBCONTRACTOR CHECKLIST: N/A

**THIS BID, PROPOSAL OR QUOTATION WAS AWARDED TO:**

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Vendor Name	#10 Regular Envelopes 500 Each	#10 Regular Envelopes 1,000 Each	#10 Regular Envelopes 1,500 Each	#10 Regular Envelopes 2,000 Each	#10 Regular Envelopes 2,500 Each	#10 Regular Envelopes 3,000 Each	Comments
Advanced Printing & Graphics 1437 Holton Road Muskegon, MI 49445	\$89.00	\$159.00	\$235.00	\$289.00	\$359.00	\$399.00	
Earle Press, Inc. 2140 Latimer Drive Muskegon, MI 49442	\$70.00	\$123.00	\$173.00	\$205.00	\$247.00	\$275.00	
Envelopes & Printed Products 135 Fairview Avenue Prospect Park, NJ 07508	\$89.00	\$119.00	\$149.00	\$179.00	\$209.00	\$239.00	
Great Lakes Printing Solutions 5163 Robert Hunter Drive Muskegon, MI 49441	\$93.10	\$130.48	\$190.47	\$242.62	\$289.10	\$329.91	
Hi-Lites Graphics, Inc. 1212 Locust Street Fremont, MI 49412	\$139.10	\$208.24	\$278.90	\$346.54	\$415.60	\$483.41	
Integrity Business Solutions 6548 Schamber Drive Muskegon, MI 49444	\$104.45 *Equivalent *\$102.36	\$182.23 *Equivalent *\$178.59	\$265.56 *Equivalent *\$260.25	\$332.23 *Equivalent *\$325.59	\$410.00 *Equivalent *\$401.80	\$454.45 *Equivalent *\$445.36	
Staples Advantage 1773 E. Sherman Boulevard Muskegon, MI 49444	\$146.56	\$239.32	No Bid	No Bid	\$519.92	No Bid	
Superior Business Solutions 3615 29th Street, SE Grand Rapids, MI 49512	\$216.99	\$239.72	\$314.29	\$320.06	\$340.99	\$412.04	

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Vendor Name	#10 Window Envelopes 500 Each	#10 Window Envelopes 1,000 Each	#10 Window Envelopes 1,500 Each	#10 Window Envelopes 2,000 Each	#10 Window Envelopes 2,500 Each	#10 Window Envelopes 3,000 Each	#10 Window Envelopes 5,000 Each Alternate Qty
Advanced Printing & Graphics 1437 Holton Road Muskegon, MI 49445	\$95.00	\$164.00	\$239.00	\$299.00	\$369.00	\$419.00	
Earle Press, Inc. 2140 Latimer Drive Muskegon, MI 49442	\$78.00	\$128.00	\$183.00	\$219.00	\$264.50	\$302.00	
Envelopes & Printed Products 135 Fairview Avenue Prospect Park, NJ 07508	\$139.00	\$169.00	\$199.00	\$229.00	\$259.00	\$289.00	
Great Lakes Printing Solutions 5163 Robert Hunter Drive Muskegon, MI 49441	\$76.02	\$93.80	\$131.25	\$163.66	\$190.40	\$211.47	
Hi-Lites Graphics, Inc. 1212 Locust Street Fremont, MI 49412	\$143.28	\$216.59	\$289.93	\$363.24	\$436.48	\$508.46	
Integrity Business Solutions 6548 Schamber Drive Muskegon, MI 49444	\$110.00 *Equivalent *\$107.80	\$187.78 *Equivalent *\$184.02	\$272.23 *Equivalent *\$266.79	\$343.34 *Equivalent *\$336.47	\$421.12 *Equivalent *\$412.70	\$476.67 *Equivalent *\$467.14	
Staples Advantage 1773 E. Sherman Boulevard Muskegon, MI 49444	No Bid	\$1,583.48					
Superior Business Solutions 3615 29th Street, SE Grand Rapids, MI 49512	No Bid	No Bid	No Bid	No Bid	\$490.29	No Bid	

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Vendor Name	6 x 9 Regular Envelopes 500 Each	6 x 9 Regular Envelopes 1,000 Each	6 x 9 Regular Envelopes 1,500 Each	6 x 9 Regular Envelopes 2,000 Each	6 x 9 Regular Envelopes 2,500 Each	6 x 9 Regular Envelopes 3,000 Each	6x9 Regular Envelopes 5,000 Each Alternate Qty
Advanced Printing & Graphics 1437 Holton Road Muskegon, MI 49445	\$129.00	\$189.00	\$249.00	\$319.00	\$379.00	\$439.00	
Earle Press, Inc. 2140 Latimer Drive Muskegon, MI 49442	\$82.00	\$118.00	\$159.00	\$184.00	\$225.50	\$251.00	
Envelopes & Printed Products 135 Fairview Avenue Prospect Park, NJ 07508	\$129.00	\$159.00	\$189.00	\$219.00	\$249.00	\$279.00	
Great Lakes Printing Solutions 5163 Robert Hunter Drive Muskegon, MI 49441	\$182.91	\$306.95	\$452.27	\$597.52	\$742.70	\$887.88	
Hi-Lites Graphics, Inc. 1212 Locust Street Fremont, MI 49412	\$163.68	\$257.39	\$351.13	\$444.84	\$538.48	\$630.86	
Integrity Business Solutions 6548 Schamber Drive Muskegon, MI 49444	\$154.45 *Equivalent *\$151.36	\$221.12 *Equivalent *\$216.70	\$287.78 *Equivalent *\$282.02	\$365.56 *Equivalent *\$358.25	\$432.23 *Equivalent *\$423.59	\$498.89 *Equivalent *\$488.91	
Staples Advantage 1773 E. Sherman Boulevard Muskegon, MI 49444	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$1,456.64
Superior Business Solutions 3615 29th Street, SE Grand Rapids, MI 49512	#24 Oyster Prism Paper \$150.31	#24 Oyster Prism Paper \$206.15	#24 Oyster Prism Paper \$296.36	#24 Oyster Prism Paper \$377.26	#24 Oyster Prism Paper \$390.45	#24 Oyster Prism Paper \$461.48	