

2019-219 **APPROVE AWARDING A 5 YEAR CONTRACT FOR SERVER AND STORAGE CAPACITY TO CDW GOVERNMENT, LLC FOR AN ANNUAL AMOUNT NOT TO EXCEED \$500,000 AND AUTHORIZE THE BOARD CHAIR TO SIGN THE CONTRACT**

WM19/05-63

The Ways & Means Committee recommends, moved by Commissioner Scolnik, seconded by Vice Chair Foster, to approve awarding a 5 year contract for server and storage capacity to CDW Government, LLC for an annual amount not to exceed \$500,000 and authorize the Board Chair to sign the contract.

Roll Call:

Yes: Gary Foster, Marcia Hovey-Wright, Zach Lahring, Kenneth Mahoney, Charles Nash, Bob Scolnik, I. John Snider, II, Rillastine Wilkins, Susie Hughes

No: None

Motion Carried

CHAIRMAN'S REPORT/COMMITTEE LIAISON REPORTS

Chairman Susie Hughes announced the following upcoming events:

- A. Fruitport Old Fashioned Days, Wednesday, May 22nd through Monday, May 27th with a Memorial Day parade at 2 p.m. Monday, May 27th.
<https://www.michigan.org/event/fruitport-old-fashioned-days>
- B. S.S. Milwaukee Clipper Opens for the Season on Thursday, May 23rd, 11 a.m. to 5 p.m. <https://visitmuskegon.org/event/s-s-milwaukee-clipper-opens-for-the-season/>
- C. Summer Luge Opens for the Season on Saturday, May 25th, Muskegon Winter Sports Complex with a lot of activities with nothing to do with Winter!
<https://www.msports.org/summer-adventure/>
- D. Western Market Chalets are now open on Wednesdays, Thursdays, Fridays & Saturdays. <http://muskegonwesternmarket.com/>
- E. Lost Boat Ceremony/Parade of Boats/Blessing of the Boats are Sunday, May 26th
<https://visitmuskegon.org/event/31st-annual-lost-boat-ceremony/>
Lost Boat Ceremony – 11:00 a.m. (USS Silversides Museum)
Parade of Boats – 12:45 p.m. (Muskegon Channel)
Blessing of the Boats – 1:30 p.m. (South Breakwater Cove)
- F. Veterans Final Approach Memorial Ceremony on Monday, May 27th at 2 p.m.
Hidden Cove Park, Norton Shores
<https://visitmuskegon.org/veterans-day-in-muskegon-county-2018/>
- G. Memorial Day Parades (Monday, May 27th):
Greater Muskegon Memorial Day Parade – Downtown 9 a.m.
Lakeside Memorial Day Parade – Denmark/Harrison/McCracken/
Lakeside Cemetery – 10:30 a.m.
Ravenna Township – 9 a.m.
White Lake – 10 a.m.

REQUEST FOR BOARD CONSIDERATION-COUNTY OF MUSKEGON

COMMITTEE Ways and Means		BUDGETED X	NON-BUDGETED	PARTIALLY BUDGETED
REQUESTING DEPARTMENT Information Technology		COMMITTEE DATE 5/21/19		REQUESTOR SIGNATURE Ivan Phillips
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)				
<p>On December 20, 2018 the Board gave approval to seek proposals for server and storage capacity. Some of our servers and storage arrays are near or at the end of sustainable and or supportable service life. Before pricing consideration, CDW Government LLC received the highest technical score at 95% and Presidio Networked Solutions was in second at 87%.</p> <p>After review of the pricing, Presidio's position moved closer to CDW and therefore the evaluation team took a closer look at the two systems to determine the best value for the County. A comprehensive cost analysis including estimated future support cost and buy out terms concluded that CDW would provide the best overall cost for the County over the long term.</p> <p>Therefore, staff recommends awarding a 5 year contract for server and storage capacity to CDW Government LLC for an amount not to exceed \$500,000 per year. This expenditure was included in the capital improvement budget for 2019.</p>				
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)				
Move to approve awarding a 5 year contract for server and storage capacity to CDW Government, LLC for an annual amount not to exceed \$500,000 and authorize the Board Chair to sign the contract.				
ADMINISTRATIVE ANALYSIS (AS APPLICABLE)				
<u>HUMAN RESOURCES ANALYSIS:</u>		<u>FINANCE & MANAGEMENT ANALYSIS:</u>		
				
<u>CORPORATE COUNSEL ANALYSIS:</u>		<u>ADMINISTRATOR RECOMMENDATION:</u>		
				
If motion originates from a Statutory Board, Authority or Advisory Committee, please provide the date the motion was approved by that Board/Authority/Committee				Date
AGENDA DATE: 5/21/19	AGENDA NO.: WM19/05-63	BOARD DATE: 5/23/19	PAGE NO. 1	

MUSKEGON COUNTY PROPOSAL SUMMARY

Commodity Number: 20621, 20625, 20628, 20632, 20659, 20664, 20689, 20784, 20827, 20928, 20938, 20941, 20946

Bid Net Solicitation Statistics	
Received Notice:	261
Viewed Documents:	62
Solicitation Received:	7
No-Solicit Form Received:	1

Proposal: RFP 19-2335

Department: Information Systems

Release Date: 02/25/2019

Product / Service: Server and Storage Infrastructure Upgrade

Opening Date: 03/29/2019

Vendor Name & Address	Responsive	Received	Scoring	Comparable Pricing	ALTERNATE VMWare Software	Total Bid	Comments
Access Interactive 46635 Magellan Dr Novi MI 48377	Yes	Yes	60.9%	\$1,917,260.14	\$578,033.68	\$2,495,293.82	Price VMWare at lower quantity
CDW Government LLC 230 N Milwaukee Ave Vernon Hills IL 60061	Yes	Yes	90.2%	\$1,720,483.12	\$449,532.57	\$2,170,015.69	
Civitas IT with Hewlett Packard 625 Kenmoore Ave SE Ste 301 Grand Rapids MI 49546	Yes	Yes	52.7%	\$1,873,316.00	\$235,158.00	\$2,108,474.00	Lower number of VMWare Licenses
Lenovo Global Technology 8001 Development Dr Morrisville NC 27560	No	No	N/A	N/A	N/A	N/A	Incomplete Response
N-VINT Services, LLC Element Four 3230 Broadmoor Ave Ste C Kentwood MI 49512	Yes	Yes	67.2%	\$1,126,464.00	\$447,141.60	\$1,573,605.60	
Presidio Networked Solutions 6355 E Paris Ave Caledonia MI 49316	Yes	Yes	89.8%	\$1,299,750.00	No Bid Not Required	\$1,299,750.00	
UltraLevel 24700 Northwestern Hwy Southfield MI 48075	Yes	Yes	50.1%	\$1,617,840.00	\$305,820.00	\$2,180,130.00	VDI Only Math Error's in vendors response

Department Recommendation: CDW Government LLC

Name of Buyer: Jamie Burmeister

Director of Finance/Assistant County Administrator's Name: Beth Dick

Signature: _____

Vendor Awarded: _____

Board Approval Date: _____

Board Motion Number: _____